



# Total Heliski Customer Proposal

Quote for: Mobile and Tech Industry Professionals

Post CES Mobile Industry Heliski Tour to BC Canada

Date of Quote: 13<sup>th</sup> November, 2011

Proposal Reference: #116

From the experts at

[www.totalheliski.com](http://www.totalheliski.com)



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## Proposal Terms

The information contained in this document (the **Proposal**) has been prepared following discussions between Total Heliski and you **[insert customer name]**. The prices quoted are valid for seven days from the issue date of this Proposal and are exclusive of VAT and any local taxes or booking charges applicable. Total Heliski as Agent will only take payment in Pounds Sterling so if taking payment directly, the prices quoted will be calculated at the rate of exchange for said currency on the day the transaction is made.

Total Heliski provides a personalised advisory service to ensure You and your party, are provided with the options most suitable to your needs and abilities. Total Heliski is an international heliski and catski agent, who offers tailored 'whole of market' impartial advice. This means that Total Heliski is not tied to any one operator and can recommend trips and packages from the entire marketplace that are right for your circumstances.

The Proposal has been prepared based on the information provided by You to Total Heliski, and is issued on the understanding that the You and all members of your party that will be attending the trip are competent off piste skiers or boarders. Whilst subjective, the general definition of competent off piste skiers or boarders is that they have excellent ability, can ski/board red/black runs with confidence in almost any conditions and can maintain control in off-piste conditions. If You have any doubt about a member's ability, please contact Total Heliski to discuss prior to booking. At booking, all party members will need to sign a liability waiver that confirms their skiing ability is at a suitable standard for the proposed trip. They will also be required to sign a waiver at the Operator's location before they are allowed to ski or board.

Total Heliski acts as disclosed Agent for third party heliski and catski operators (the **Operator**). If You decide to proceed to booking following your review of this Proposal, the contract will be between the Operator and You and, where applicable, members of your party. Total Heliski is not a party to the contractual relationship. The Operator's terms and conditions will therefore apply in addition to those of Total Heliski, both which are provided at the booking stage. The Operator's terms and conditions may include provisions relating to payment procedures, vertical skiing guarantees, default, liability, cancellations, changes of bookings and refunds (if available) and any other restrictions. You are advised to read those terms carefully at the booking stage. A copy of any third party operator's terms and conditions are available on request.

Total Heliski has set out below in good faith details of the trips and packages provided, yet Total Heliski does not assume any responsibility for the travel products and services provided by the Operator and makes no representations or warranties (express or implied) about the suitability or quality of travel products and services set out below. All details within this Proposal were checked for accuracy at the time of publication yet it may be necessary for the Operator to alter advertised arrangements both before You leave and once the trip has begun. The itineraries given for each trip must therefore be seen as an indication of what You will achieve and not as a contractual obligation on our part.

## Proposal Details

**Party Organizer Name:** Total Heliski

**Party size (No):** Up to 12 clients

**Skiing or snowboarding:** Skiing/ Snowboarding or mixed

**Trip Availability Dates:** January 15-17

**Your Requirements:** This is a tour especially set up for industry professionals from the media, technology and mobile industries (TMT) attending the Consumer Electronics Show (CES) in Vegas in Jan 2012. It is going to be an excellent networking tour as well as epic heli skiing as we have selected operator in Central BC with availability close to the Show dates. There is a DIRECT flight from Vegas to Kelowna to meet this trip. So, access to epic heli skiing at the right time of year has been our priority.

<b>Option</b>	One
<b>Package Name</b>	Echo Bay Lodge - Eagle Pass
<b>Operator Name</b>	Eagle Pass Heliskiing, near Revelstoke, BC, Canada.
<b>Recommended Because:</b>	<ul style="list-style-type: none"> <li>* <b>Small Group Heli Skiing:</b> Being in a small group magnifies your wilderness experience in the mountains, and the A-Star helicopter, the pilot has greater flexibility in the choice of landings and pick-ups.</li> <li>* <b>Prime location for snow:</b> The Monashees is one of the premier Heliskiing places on earth where they receive a six - ten meter snow pack per year.</li> <li>* <b>Terrain:</b> With their ideal combination of heli-accessible, wide-open bowls, chutes, treed slopes, and high alpine, we also have the terrain. Massive terrain.</li> <li>* <b>Gorgeous lodging on the Columbia River-</b> Eco friendly as the power is run off hydro-electric power.</li> <li>* <b>Most accessible operator in this region:</b> They are only 2 hours away from Kelowna International airport and 18kms south of Revelstoke where you are able to drive quickly to our lodge, instead of having to fly in.</li> <li>* <b>Excellent pre skiing at Revelstoke resort:</b> as well as back up for down days and clients are close enough to enjoy the town while here.</li> </ul>

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<p><b>Access and Trip Summary Proposed:</b></p>	<p>✳ <b>Certified Snowboard Guides:</b> Rare in heli skiing! As well as certified ski guides who are all safety oriented.</p> <p>Getting there is easy if you are attending CES.</p> <p>Kelowna International Airport is the closest major airport to their operation, serviced by connecting flights from Calgary AB, Vancouver BC, and Seattle WA. There is a DIRECT flight on Jan 14<sup>th</sup> (just after the conclusion of CES) into Kelowna where we can meet and get a transport up to the resort. It departs Vegas at on Sat 14<sup>th</sup> at a very sociable hour of 10:45 arriving at 13:45 meaning we can get to the lodge in comfortable time.</p> <p>Travel by ground from Kelowna International to Echo Bay Lodge, approximately 2.5hours drive.</p> <p><b>A typical day looks like this:</b></p> <p>Echo Bay - This Heliski or Heliboard adventure is an all-inclusive package with unlimited vertical. One guide for a group of four skiers ensures the intimate mountain experience of a lifetime.</p> <div data-bbox="766 738 1671 1206" data-label="Image"> </div>
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## Pre or Post Ski Options

Revelstoke Mountain Resort. Or why not sample the exquisite spa and accommodations at the luxurious Sparkling Hill Resort, for a pre or post hotel stay.

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<p><b>Prices and Dates:</b></p>	<p>The price for 3 days is \$5,300 CAD + 6% tax for foreigners, 12% for Canadians. (same price as the operator's website),</p> <p>It's \$7,000 CAD ex tax for 4 days if anyone wants to extend by a day or two.</p> <p>This includes unlimited vertical.</p> <p>There is an optional heli transfer from Kelowna airport to the lodge: \$1113.75 per person, however, a minibus will be arranged depending on numbers at a small extra charge.</p>
<p><b>Package Inclusions</b></p>	<p>All packages are per person, based on double occupancy and include:</p> <p><b>Echo Bay Lodge</b></p> <ul style="list-style-type: none"> <li>* Heliskiing via B2 A-Star helicopter, in 3 groups of 4 skiers.</li> <li>* Professionally certified ski guides with extensive Heliski experience and local knowledge.</li> <li>* Double occupancy accommodation, meals, snacks, and non-alcoholic beverages.</li> <li>* Helicopter safety and avalanche training.</li> <li>* Tracker 2 Digital Beacon, BCA shovel and probe</li> <li>* Personal radio</li> <li>* BCA Float 18 Airbag, backpack</li> <li>* Specially selected powder skis and poles to maximize your ski experience.</li> <li>* Unlimited vertical and min 4,000m per day guaranteed.</li> </ul>
<p><b>Extras or Options</b></p>	<p>The following are not included in your heliski package:</p> <ul style="list-style-type: none"> <li>* Transfers to and from Kelowna Airport to Echo Lodge, depends on numbers.</li> <li>* Heliski specific travel insurance. This is essential to cover you for medical evacuation by helicopter or trip cancellation because of unforeseen circumstances. See buy link for EU residents: <a href="http://www.tgic-online.com/ti/Pages/TotalHeliSki.htm">http://www.tgic-online.com/ti/Pages/TotalHeliSki.htm</a> . Otherwise equivalent insurance should be purchased from your country.</li> <li>* Massage ~ Massages are charged at \$100.00 CAD per hour.</li> <li>* Alcoholic Beverages ~ All alcoholic beverages you wish to have during your stay with us are extra. Prices will vary.</li> <li>* Single occupancy is limited and offered at an additional cost of \$100/person/night for select trips.</li> </ul>

<p><b>Operator's Booking Terms and Conditions</b></p>	<p><b>Deposits:</b>                  A non-refundable deposit and completed registration form are required within 2 weeks of the reservation date to confirm your reservation. The deposits for all of the packages are 20% of the package price.                  Final payment is required 90 days prior to commencement of the package or November 1<sup>st</sup> whichever comes first. If booking less than 90 days prior to the start of your ski package the full payment is due upon booking. A 6% harmonized goods and services tax (HST) is not included in any of the ski packages prices. (12% for Canadians).  <b>Refunds:</b> No refunds are given in whole or in part of unused days within the package due to late arrival or early departure. If you decide to come in early or not ski at all for any particular day of your package; no refund will be given should the guaranteed vertical not be reached. Should the entire group not reach the guaranteed vertical due to weather, mechanical breakdown or conditions, un-skied footage will be credited at the rate of CAD \$100 per 1000 Meters as an in-house credit to be applied to incidentals incurred during your current stay. Or, you have the option of CAD \$120 per 1000Meters to be applied as deposit towards an un-booked trip valid until the end of next season. No cash refunds will be applicable.</p>
<p><b>Booking</b></p>	<p>Please send an email to <a href="mailto:sales@totalheliski.com">sales@totalheliski.com</a> quoting your Proposal Reference number and Option Number. You will then be issued with all the booking documentation necessary to book and finalise your trip.</p>

We look forward to helping you and your party realize an amazing skiing or boarding holiday.

Best regards,

**Hayley Melidonis**  
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 Total Heliski Ltd.  
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